

Bill To:  
State of Idaho  
\*\*\*\*

Send invoices to the address listed  
below or as indicated in the  
comments or instructions field  
Boise, ID 83720-0075



State of Idaho

THIS NUMBER MUST APPEAR  
ON ALL DOCUMENTS

Statewide Blanket Purchase Order

Statewide Blanket Purchase Order  
SBPO1304

DELIVER TO: State of Idaho Various Agencies  
Various State Agencies  
located throughout Idaho  
\*\*\*  
Address 2  
Various, ID 83701  
Mark.Little@adm.idaho.gov

Date: Thu Oct 23, 2008  
F.O.B: Destination  
Terms:

VENDOR:  
TYLER & KELLY TRADEMARK MOTORS  
2301 3RD AVE NORTH  
PO BOX 616  
LEWISTON, ID 83501  
Attn: NEW VEHICLE MANAGER  
Vendor Nbr:  
Emailed To: rowdy@tylerkellymotors.com  
Phone: 208 746-9801  
Fax: 208 748-2285  
Account Number: P00000073753

Start of Service Date Wed Oct 22, 2008  
End of Service Date: Wed Sep 30, 2009

ITB03327  
Solicitation#: From: FORMULTIPLEAWD  
DOC#: SBPO1300  
PREQ15375

File(s) Attached:

☐ Tyler and Kelly Motors.xls

Buyer: ANTHONY OPALKA 208-332-1603

Assign/Manage pCard

Item No	Description	Quantity UOM	Unit Price	EXTENSION
000	BLANKET PURCHASE AGREEMENT ( line item particulars follow )	1 lot		250000.00
	Total:			250000.00
Blanket Comments:	<p>.....NOTICE OF STATEWIDE CONTRACT (SBPO) AWARD</p> <p>Contract for Vehicles for the benefit of State of Idaho Agencies, institutions, and departments and eligible political subdivisions or public agencies as defined by Idaho Code, Section 67-2327. The Division of Purchasing or the requisitioning agency will issue individual releases (delivery or purchase orders) against this Contract on an as needed basis.</p> <p>Contract Title:..... Vehicles Contract Usage Type:.....Mandatory Use Public Agency Clause: .....Yes Contract Administration:.... Anthony Opalka ---Phone Number:.....208-332-1603 ---E-Mail:.....anthony.opalka@adm.idaho.gov</p> <p>Contractor's Primary Contact ---Attn:.....Jeff Rowden ---Address:..... 2301 3rd Ave North PO Box 616 ---City, State, Zip:.....Lewiston ID 83501 Phone Number:..... 208-746-9801 Facsimile:..... 208-748-2285 E-Mail:..... rowdy@tylerkellymotors.com</p> <p>CONTRACTOR: Ship to the FOB DESTINATION point and BILL DIRECTLY to the ORDERING AGENCY. DO NOT MAIL INVOICES TO THE DIVISION OF PURCHASING. Notating the Contract Award Number on any invoices/statement will facilitate the efficient processing of payment.</p>			
Item No	Description	Quantity UOM	Unit Price	EXTENSION

001	AUTOMOTIVE VEHICLES, Chevrolet for all area A and Chevrolet-Group B-E, Area B not covered under GMC, see attached schedule for pricing. ( 070-00 ) ( nt )	1 LOT	175000.00	175000.00
Item 001  Attached Files	<div><div><input type="radio"/> 09_STW_Veh_TandCs_A01.doc</div><div><input type="radio"/> Amendment Summary_A01.doc</div><div><input type="radio"/> Amendment Summary_A02.doc</div></div>			
002	AUTOMOTIVE VEHICLES, Subaru for all areas, see attached schedule for pricing. ( 070-00 ) ( nt )	1 LT	75000.00	75000.00
General Comments:	<p>QUANTITIES: The State of Idaho, Division of Purchasing can only give approximations of quantities and will not be held responsible for figures given in this document.</p> <p>Payment Address &amp; Delivery Information:</p> <p>Same as above</p> <p>THIS CONTRACT, (including any files attached), CONSTITUTES THE STATE OF IDAHO'S ACCEPTANCE OF YOUR SIGNED BID, QUOTATION, OR OFFER (including any electronic bid submission), WHICH SUBMISSION IS INCORPORATED HEREIN BY REFERENCE AS THOUGH SET FORTH IN FULL.</p> <p>In the event of any inconsistency, unless otherwise provided herein, such inconsistency shall be resolved by giving precedence in the following order:</p> <p>1. This Statewide Blanket Purchase Order document. 2. The state of Idaho's original solicitation document. 3. The Contractor's signed bid, quotation, or offer.</p> <p>INVOICES MUST BE SENT TO THE IDAHO ORDERING AGENCY.</p>			
Instructions:				
Freight / Handling Included in Price				
		By: ANTHONY T. OPALKA		

**TYLER & KELLY TRADEMARK MOTORS**

**NOTE:**  
**ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICES~~DELETED~~**

NOTE: ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICESDELETED

										See attached AREA Map						Net Total				
		Automobiles: City/Hwy 20/28 or Combo >= 24 MPG		AFV, 4WD, or MPG		Dealer		Mfg's		Mfg's		AREA A		AREA B		AREA C				
		Trucks: City/Hwy >= 15/20 or Combo>= 17 MPG		City Hwy Comb		Net Invoice Price		Dest. Charge		Govt. Bid Assistance		Dealer Margin		Dealer Margin		Dealer Margin				
Body	Order	AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%		55%	45%	100%	COMPLETE ALL COLUMNS FOR EACH AREA BID											(Invoice+Dest. - Bid Assist+Area Margin)		
Complete all columns for each Area being bid.																				
Group A																				
Sedans																				
Small / Compact																				
Item #	Code					25	37	30	\$13,263.40	\$660.00	\$2,300.00	\$500.00								
A-1	1AK69	Cobalt 4dr Sedan LS (2.2L DOHC 16-V, 4-CYL SFI, 5 Spd M/T)				25	37	30	\$13,263.40	\$660.00	\$2,300.00	\$500.00								
A-2	1AK69	Cobalt 4dr Sedan LS-MX0 (2.2L DOHC 16-V, 4-CYL SFI, 4 Spd A/T w/OD)				24	33	27	\$14,049.65	\$660.00	\$2,300.00	\$500.00								
	Std. Equip.	A/C, Elec. Rear Window Def., Tilt wheel, Steel Wheels, Tires: P195/60R15 / BSW, Solar tinted glass, Front Bucket Seats, Cloth seats, Floor console, AM/FM w/CD, Front Disc/Rear Drum brakes, 13 Gal. Fuel Cap., Dual man. ext. mirrors, Remote trunk release,				INCLUDES VQ2 ORDER CREDIT OF \$271 (N/A FOR STOCK UNITS)														
Mid-Size																				
A-3	1ZG69	Malibu 4-dr Sedan LS w/1FL (2.4L DOHC, 16-VALVE, 4-CYL, 4 Spd A/T w/OD)				22	30	25	\$18,481.88	\$650.00	\$2,500.00	\$500.00								
	Std. Equip.	Wheel, F/R Carpet floor mats, Cruise/Tilt, Cloth Seats, Front Buckets (Pwrd Driver, Vert. Hght); PW, PDL, Power trunk release, 16 Gal fuel cap., Variable Intrmt. Wipers 4-Wheel ABS Disc Brakes w/Traction Control; AM/FM Stereo w/CD, Power Ext. Mirrors, Tires: P215/55R17 BSW				INCLUDES VQ2 ORDER CREDIT OF \$385 (N/A FOR STOCK UNITS)														
A-4	1ZF69	Malibu 4-dr HYBRID (2.4L DOHC, 16-VALVE, 4-CYL, 4 Spd A/T w/OD)				26	34	29	\$22,210.93	\$650.00	\$0.00	\$500.00								
	Std. Equip.	A/C, Floor Shifter & Console, Solar tinted glass, Elec Rear Window Defr., Tilt / Telescoping Wheel, F/R Carpet floor mats, Cruise/Tilt, Cloth Seats, Front Buckets (Pwrd Driver, Vert. Hght); PW, PDL, Power trunk release, 16 Gal fuel cap., Variable Intrmt. Wipers 4-Wheel ABS Disc Brakes w/Traction Control; AM/FM Stereo w/CD, Power Ext. Mirrors, Tires: P215/55R17				INCLUDES VQ2 ORDER CREDIT OF \$385 (N/A FOR STOCK UNITS)														
Full Size																				
A-5	1WB19	Impala, 4dr Sedan LS FLEX FUEL 3.5 L V6, E85, 4 Spd A/T w/OD				19	29	23	\$20,624.18	\$750.00	\$5,000.00	\$500.00								
		E85				14	22	17												
	Std. Equip.	Stereo w/CD player, 6-Way power driver seat, Tilt wheel, Cruise, PW, PDL, Remote keyless, Dual power ext. mirrors, Solar Tinted Glass, 40/20/40 Cloth front split bench, Compact spare-Side Air Bags, Intermittent Wipers, Remote trunk release, 17 Gallon fuel tank, Tires: P225/60R16 AS/BSW				INCLUDES VQ2 ORDER CREDIT OF \$430 (N/A FOR STOCK UNITS)														
A-6	1WS19-9C1	Impala 4dr Sedan Police Package 3.9L V6 4Spd A/T w/OD				19	29	23	\$22,412.98	\$750.00	\$5,000.00	\$500.00								
	Std Equip.	A/C, Elec. Rear wind. Def., Interior air filter, 4-Wheel disc brakes, 16" Steel wheels, AM/FM Stereo w/CD player, 6-Way power driver & passenger seat, Tilt wheel, Cruise, PW, PDL, Remote keyless, Dual power ext. mirrors, Solar Tinted Glass, Bucket cloth front, rixed rear bench, Compact Spare, Intermittent Wipers, Remote trunk release, 17 Gallon fuel tank, Tires: P225/60R16 AS/BSW				INCLUDES VQ2 ORDER CREDIT OF \$430 (N/A FOR STOCK UNITS)														
A-7	1WS19-9C3	Impala 4dr Sedan Unmarked Police Package 3.9L V6 4Spd A/T w/OD				19	29	23	\$22,412.98	\$750.00	\$5,000.00	\$500.00								
	Std. Equip.	A/C, Elec. Rear wind. Def., Interior air filter, 4-Wheel disc brakes, 16" Steel wheels, AM/FM Stereo w/CD player, 6-Way power driver & passenger seat, Tilt wheel, Cruise, PW, PDL, Remote keyless, Dual power ext. mirrors, Solar Tinted Glass, Bucket cloth front, rixed rear bench, Compact Spare, Intermittent Wipers, Remote trunk release, 17 Gallon fuel tank, Tires: P225/60R16 AS/BSW				INCLUDES VQ2 ORDER CREDIT OF \$430 (N/A FOR STOCK UNITS)														

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NOTE: ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICESDELETED										Bidder (Company) Name: TYLER & KELLY TRADEMARK MOTORS													
										See attached AREA Map						Net Total							
										Dealer	Mfg's	Mfg's	AREA A	AREA B	AREA C								
										Net Invoice Price	Dest. Charge	Govt. Bid Assistance	Dealer Margin	Dealer Margin	Dealer Margin	(Invoice+Dest. - Bid Assist+Area Margin)							
Body	Order	Automobiles: City/Hwy 20/28 or Combo >= 24 MPG Trucks: City/Hwy >= 15/20 or Combo>= 17 MPG AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%				55%	45%	100%	COMPLETE ALL COLUMNS FOR EACH AREA BID						A	B	C						
										Complete all columns for each Area being bid.													
Group B										TRUCK													
										Light Duty													
										Chevrolet Colorado													
B-1	CS15403	Reg Cab 111.2" WB Work Truck, 2.9L 4cyl. 5Spd MT w/OD				18	24	20	\$14,371.70	\$725.00	\$4,000.00	\$500.00	\$600.00	\$600.00	\$11,596.70	\$11,696.70	\$11,696.70						
B-2	CT15403	Reg Cab 111.2" WB 4WD Work Truck, 2.9L 4cyl. 5Spd MT w/OD				18	24	20	\$17,578.78	\$725.00	\$4,000.00	\$500.00	\$600.00	\$600.00	\$14,803.78	\$14,903.78	\$14,903.78						
B-3	CS15653	Ext Cab 125.9" WB Work Truck, 2.9L 4cyl. 5Spd MT w/OD				18	24	20	\$16,425.88	\$725.00	\$4,900.00	\$500.00	\$600.00	\$600.00	\$12,750.88	\$12,850.88	\$12,850.88						
B-4	CT15653	Ext Cab 125.9" WB 4WD Work Truck, 2.9L 4cyl. 5Spd MT w/OD				18	24	20	\$19,445.38	\$725.00	\$4,900.00	\$500.00	\$600.00	\$600.00	\$15,770.38	\$15,870.38	\$15,870.38						
B-5	CS15643	Crew Cab 126" WB 1LT w/ Y5D option, 2.9L 4cyl. 4Spd AT (Manual Tranny n/a)				18	24	20	\$19,445.53	\$725.00	\$4,900.00	\$500.00	\$600.00	\$600.00	\$15,770.53	\$15,870.53	\$15,870.53						
B-6	CT15643	Crew Cab 126" WB 1LT with Y5D Option 4wd, 3.7L 5cyl. 4Spd AT (4cyl & MT n/a)				16	21	18	\$22,712.58	\$725.00	\$4,900.00	\$500.00	\$600.00	\$600.00	\$19,037.58	\$19,137.58	\$19,137.58						
Std. Equip.		AM6, R7L & __J Seat Trim., All Mfg's 1WT PEG, NOTE: Item B-5 is only available with a 4Spd AT, also Item B-6 is only available with a 3.7L 5cyl with a 4Spd AT.				INCLUDES VQ2 ORDER CREDIT OF \$365 (N/A FOR STOCK UNITS)																	
NOTE:		Item B-5 and Item B-6 are quoted with 1LT PEG and option code Y5D (CREW CAB VALUE OPTION PKG) which includes: AM/FM Stereo, Steel Wheels, No Deep Tinted Glass, and XM Radio Delete. Item B-5 w/ 1VL (Net Invoice Price=\$19,997.50 Item B-6 w/o Y5D (Net Invoice Price=\$23,352.58.																					
										Medium Duty													
										Chevrolet Silverado 1500													
B-7	CC10703	Reg Cab 119" WB, 1WT PEG 4.3L V6, 4Spd A/T, 3.23 Axle				15	20	17	\$15,740.18	\$975.00	\$3,200.00	\$500.00	\$600.00	\$600.00	\$14,015.18	\$14,115.18	\$14,115.18						
B-8	CC10703-LMG	Reg Cab 119" WB, FLEX-FUEL - 1WT PEG 5.3L V8, 4Spd A/T, 3.42 Axle GAS				14	20	16	\$17,316.18	\$975.00	\$3,900.00	\$500.00	\$600.00	\$600.00	\$14,891.18	\$14,991.18	\$14,991.18						
						E8	11	15	13														
B-9	CK10703	Reg Cab 119" WB 4WD, 1WT PEG 4.3 L V6, 4-Spd A/T, 3.73 Axle				14	18	15	\$18,704.78	\$975.00	\$5,500.00	\$500.00	\$600.00	\$600.00	\$14,679.78	\$14,779.78	\$14,779.78						
B-10	CK10703-LMG	Reg Cab 119" WB 4WD FLEX-FUEL - 1WT PEG 5.3L V8, 4Spd A/T, 3.73 Axle GAS				14	19	16	\$20,360.78	\$975.00	\$5,500.00	\$500.00	\$600.00	\$600.00	\$16,335.78	\$16,435.78	\$16,435.78						
						E8	10	14	12														
B-11	CC10903	Reg Cab 133" WB, 1WT PEG 4.3L V6, 4Spd A/T, 3.23 Axle				15	20	17	\$16,097.03	\$975.00	\$3,500.00	\$500.00	\$600.00	\$600.00	\$14,072.03	\$14,172.03	\$14,172.03						
B-12	CC10903-LMG	Reg Cab 133" WB, FLEX-FUEL - 1WT PEG 5.3L V8, 4Spd A/T, 3.42 Axle GAS				14	20	16	\$17,673.03	\$975.00	\$4,200.00	\$500.00	\$600.00	\$600.00	\$14,948.03	\$15,048.03	\$15,048.03						
						E8	11	15	13														
B-13	CK10903	Reg Cab 133" WB 4WD, 1WT PEG 4.8 L V8, 4-Spd A/T, 3.42 Axle				14	18	15	\$20,075.28	\$975.00	\$5,500.00	\$500.00	\$600.00	\$600.00	\$16,050.28	\$16,150.28	\$16,150.28						
B-14	CK10903-LMG	Reg Cab 133" WB 4WD, FLEX FUEL 1WT PEG 5.3 L V8, 4-Spd A/T, 3.73 Axle GAS				14	19	16	\$20,635.28	\$975.00	\$5,500.00	\$500.00	\$600.00	\$600.00	\$16,610.28	\$16,710.28	\$16,710.28						
						E8	10	14	12														
B-15	CC10753	Ext Cab 143.5" WB, 1WT PEG 4.3 L V6, 4-Spd A/T, 3.23 Axle				15	20	17	\$19,991.10	\$975.00	\$5,900.00	\$500.00	\$600.00	\$600.00	\$15,566.10	\$15,666.10	\$15,666.10						
B-16	CC10753-LMG	Ext Cab 143.5" WB, FLEX FUEL 1WT PEG 5.3 L V8, 4-Spd A/T, 3.42 Axle GAS				14	20	16	\$21,567.10	\$975.00	\$5,900.00	\$500.00	\$600.00	\$600.00	\$17,142.10	\$17,242.10	\$17,242.10						
						E8	11	15	13														
B-17	CK10753	Ext Cab 143.5" WB 4WD, 1WT PEG 4.8 L V8, 4-Spd A/T, 3.42 Axle				14	18	15	\$23,854.13	\$975.00	\$6,500.00	\$500.00	\$600.00	\$600.00	\$18,829.13	\$18,929.13	\$18,929.13						
B-18	CK10753-LMG	Ext Cab 143.5" WB 4WD, FLEX FUEL 1WT PEG 5.3 L V8, 4-Spd A/T, 3.73 Axle GAS				14	19	16	\$24,414.13	\$975.00	\$6,500.00	\$500.00	\$600.00	\$600.00	\$19,389.13	\$19,489.13	\$19,489.13						
						E8	10	14	12														
B-19	CC10953	Ext Cab 157.5" WB, 1WT PEG 5.3 L V8, 4-Spd A/T, 3.42 Axle				14	20	16	\$21,871.73	\$975.00	\$5,900.00	\$500.00	\$600.00	\$600.00	\$17,446.73	\$17,546.73	\$17,546.73						
B-20	CK10953	Ext Cab 157.5" WB 4WD, 1WT PEG 5.3 L V8, 4-Spd A/T, 3.73 Axle				14	19	16	\$24,659.48	\$975.00	\$6,500.00	\$500.00	\$600.00	\$600.00	\$19,634.48	\$19,734.48	\$19,734.48						
Std. Equip.		All Mfg's 1WT PEG STD Equipment & __B (Cloth Seat Trim),																					
NOTE:		A/C option (C67) is available for Item B7-B14 (regular cabs) A/C is standard on Extended and Crew cabs				INCLUDES VQ2 ORDER CREDIT OF \$583 (N/A FOR STOCK UNITS)																	

**TYLER & KELLY TRADEMARK MOTORS**

**NOTE:**  
ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICES~~DELETED~~

NOTE:  
ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICESDELETED

Dealer

Net Invoice Price

Mfg's

Dest. Charge

Mfg's

Govt. Bid Assistance

AREA A

Dealer Margin

AREA B

Dealer Margin

AREA C

Dealer Margin

Automobiles: City/Hwy 20/28 or Combo >= 24 MPG

Trucks: City/Hwy >= 15/20 or Combo>= 17 MPG

AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%

AFV, 4WD, or MPG

City

Hwy

Comb

55%

45%

100%

See attached AREA Map

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

Body

Order

AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%

55%

45%

100%

COMPLETE ALL COLUMNS FOR EACH AREA BID

Complete all columns for each Area being bid.

Chevrolet Silverado 2500 HD

B-21

CC20903

REG Cab 133" WB

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$21,974.78

\$975.00

\$6,500.00

\$500.00

\$700.00

\$700.00

\$16,949.78

\$17,149.78

\$17,149.78

B-22

CC20753

EXT Cab 143.5" WB

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$24,199.28

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$18,674.28

\$18,874.28

\$18,874.28

B-23

CC20743

Crew Cab 153" WB

6 L V8, 6-Spd A/T, A/C (Vinyl Seats STD)

N/R

N/R

N/R

\$25,482.53

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$19,957.53

\$20,157.53

\$20,157.53

B-24

CC20953

EXT Cab 157.5" WB

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$24,239.10

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$18,714.10

\$18,914.10

\$18,914.10

B-25

CC20943

Crew Cab 167" WB

6 L V8, 6-Spd A/T, A/C (Vinyl Seats STD)

N/R

N/R

N/R

\$25,522.35

\$975.00

\$7,500.00

\$500.00

\$700.00

\$700.00

\$19,497.35

\$19,697.35

\$19,697.35

B-26

CK20903

REG Cab 133" WB 4WD

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$24,762.53

\$975.00

\$6,500.00

\$500.00

\$700.00

\$700.00

\$19,737.53

\$19,937.53

\$19,937.53

B-27

CK20753

EXT Cab 143.5" WB 4WD

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$26,987.03

\$975.00

\$6,500.00

\$500.00

\$700.00

\$700.00

\$21,962.03

\$22,162.03

\$22,162.03

B-28

CK20743

Crew Cab 153" WB 4WD

6 L V8, 6-Spd A/T, A/C (Vinyl Seats STD)

N/R

N/R

N/R

\$28,270.28

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$22,745.28

\$22,945.28

\$22,945.28

B-29

CK20953

EXT Cab 157.5" WB 4WD

6 L V8, 6-Spd A/T, A/C, \_\_\_ C (Cloth Seats)

N/R

N/R

N/R

\$27,026.85

\$975.00

\$6,500.00

\$500.00

\$700.00

\$700.00

\$22,001.85

\$22,201.85

\$22,201.85

B-30

CK20943

Crew Cab 167" WB 4WD

6 L V8, 6-Spd A/T, A/C (Vinyl Seats STD)

N/R

N/R

N/R

\$28,310.10

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$22,785.10

\$22,985.10

\$22,985.10

Std. Equip.

All Mfg's 1WT PEG STD Equipment & Cloth Seat Trim

INCLUDES VQ2 ORDER CREDIT OF \$583 (N/A FOR STOCK UNITS)

NOTE:

Where Vinyl seats are indicated Cloth is available for an additional charge. Where Cloth seats are indicated Vinyl can be ordered (no \$ difference).

HEAVY DUTY

Chevrolet Silverado 3500

B-31

CC30953

2WD, Ext Cab 157.5" WB DRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Cloth

N/R

N/R

N/R

\$25,699.35

\$975.00

\$7,000.00

\$500.00

\$700.00

\$700.00

\$20,174.35

\$20,374.35

\$20,374.35

B-32

CC30943

2WD, Crew Cab 167" WB DRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Vinyl

N/R

N/R

N/R

\$26,633.03

\$975.00

\$7,500.00

\$500.00

\$700.00

\$700.00

\$20,608.03

\$20,808.03

\$20,808.03

B-33

CK30903

4WD, Reg Cab 133" WB SRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Cloth

N/R

N/R

N/R

\$25,554.60

\$975.00

\$6,000.00

\$500.00

\$700.00

\$700.00

\$21,029.60

\$21,229.60

\$21,229.60

B-34

CK30903

4WD, Reg Cab 133" WB DRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Cloth

N/R

N/R

N/R

\$26,067.90

\$975.00

\$6,000.00

\$500.00

\$700.00

\$700.00

\$21,542.90

\$21,742.90

\$21,742.90

B-35

CK30953

4WD, Ext Cab 157.5" WB, SRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Cloth

N/R

N/R

N/R

\$27,938.40

\$975.00

\$7,700.00

\$500.00

\$700.00

\$700.00

\$21,713.40

\$21,913.40

\$21,913.40

B-36

CK30953

4WD, Ext Cab 157.5" WB DRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Cloth

N/R

N/R

N/R

\$28,487.10

\$975.00

\$7,700.00

\$500.00

\$700.00

\$700.00

\$22,262.10

\$22,462.10

\$22,462.10

B-37

CK30943

4WD, Crew Cab 167" WB SRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Vinyl

N/R

N/R

N/R

\$29,146.43

\$975.00

\$7,500.00

\$500.00

\$700.00

\$700.00

\$23,121.43

\$23,321.43

\$23,321.43

B-38

CK30943

4WD, Crew Cab 167" WB, DRW, 1WT PEG, 6.0 L V8, 6-Spd A/T, A/C, Vinyl

N/R

N/R

N/R

\$29,420.78

\$975.00

\$7,500.00

\$500.00

\$700.00

\$700.00

\$23,395.78

\$23,595.78

\$23,595.78

Std. Equip.

All Mfg's 1WT PEG Standard Equipment & (Cloth seats per above)

INCLUDES VQ2 ORDER CREDIT OF \$583 (N/A FOR STOCK UNITS)

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

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B

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Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

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B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

Net



**TYLER & KELLY TRADEMARK MOTORS**

ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICES~~DELETED~~

Chevy - All Groups (Area A)



NOTE: ALL ITEMS SHALL BE BID WITH ON-STAR, SATELLITE RADIO, OR SIMILAR SERVICESDELETED										TYLER & KELLY TRADEMARK MOTORS						See attached AREA Map						Net Total							
Automobiles: City/Hwy 20/28 or Combo >= 24 MPG Trucks: City/Hwy >= 15/20 or Combo>= 17 MPG AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%										AFV, 4WD, or MPG City Hwy Comb			Dealer Net Invoice Price		Mfg's Dest. Charge	Mfg's Govt. Bid Assistance	AREA A Dealer Margin	AREA B Dealer Margin	AREA C Dealer Margin	(Invoice+Dest. - Bid Assist+Area Margin)									
Body	Order	COMPLETE ALL COLUMNS FOR EACH AREA BID										A B C																	
GROUP E:										VANS										Complete all columns for each Area being bid.									
Uplander Passenger Vans																													
E-1	CU11416-LGD	4dr Reg WB LS Fleet FLEX FUEL w/ 1FL PEG (Price ONSTAR not installed)												N/A			NO BID	NO BID	NO BID	NO BID	#VALUE!	#VALUE!	#VALUE!						
E-2	CU12216-LGD	4dr Ext WB LS Fleet FLEX FUEL w/ 1FL PEG (Price ONSTAR not installed)												N/A			NO BID	NO BID	NO BID	NO BID	#VALUE!	#VALUE!	#VALUE!						
		3.9 L V6, 4-Spd A/T, P225/60R17 A/S BSW, Compact Spare, Ext. Power Mirrors, Black, Folding, Solar-Ray tinted glass, A/C, Pwr Front windows, PDL, 4-Wheel ABS Disc Brakes, 7-Passenger seating, AM/FM Stereo w/CD, Tilt Wheel, Driver & Passenger side sliding manual doors																											
		Std. Equip.																											
Express Passenger Van w/1LS PEG																													
E-3	CG13406	1500, 135" WB, RWD FLEX FUEL 5.3 L V-8, 4-Spd A/T, 8-Pass, 3.42 axle GAS								13	16	14	\$24,074.00	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$17,754.00	\$17,954.00	\$17,954.00								
		E85								9	12	10																	
E-4	CH13406	1500, 135" WB, AWD 5.3 L V-8, 4-Spd A/T, 8-Pass, 3.42 axle								13	16	14	\$27,220.48	\$980.00	\$5,500.00	\$500.00	\$700.00	\$700.00	\$23,200.48	\$23,400.48	\$23,400.48								
E-5	CG23406	2500, 135" WB, RWD 6.0 L V-8, 4-Spd A/T, 12-Pass								N/R	N/R	N/R	\$25,052.23	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$18,732.23	\$18,932.23	\$18,932.23								
E-6	CG33406	3500, 135" WB, RWD 6.0 L V-8, 4-Spd A/T, 12-Pass, Stability Cntrl.								N/R	N/R	N/R	\$27,083.30	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$20,763.30	\$20,963.30	\$20,963.30								
E-7	CG33706	3500, 155" WB, RWD 6.0 L V-8, 4-Spd A/T, 12 Pass, Stability Cntrl.								N/R	N/R	N/R	\$28,738.25	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$22,418.25	\$22,618.25	\$22,618.25								
NOTE:										15 Pass. avail. only on CG33706 (Option Code ZP3 @ additional charge)								INCLUDES VQ2 ORDER CREDIT OF \$511 (N/A FOR STOCK UNITS)											
		Std. Equip.								Front A/C, (Rear A/C & Heat STD on 155" WB), 4-Wheel ABS Disc Brakes, Gray Painted Wheels, 3.73 Axle except E-3 & E-4, Front Reclining Bucket Seats (Vinyl Seats are STD), 60/40 Swing-out Pass. side door, AM/FM Stereo, Ext. Mirrors: Manual fold-away, black, Cloth Headliner, Vinyl Floor, Tires: (5) P245/75R16 A/S BSW (1500, 2500), (5) LT245/75R16E (3500), F&R Painted Bumpers (Black), Glass, full body window pkg., Solar-Ray light tinted. Cloth seats are additional at time of order).																			
Uplander Cargo Van																													
E-8	CU12216-LGD	4dr 121" WB FLEX FUEL 2FL												N/A			NO BID	NO BID	NO BID	NO BID	#VALUE!	#VALUE!	#VALUE!						
		Std. Equip.								3.9 L V6, 4-Spd A/T, Front-wheel drive, 3 Pass.,Tires: P225/60R17 A/S BSW, Steel Wheels, Compact Spare, 4-Wheel ABS Disc Brakes, A/C, front, Cruise/Tilt, PDL, Keyless remote, Power, folding Ext. Mirrors, Light tinted glass, Wipers: intr. front, Cloth Front Seat, Pwr. Front Windows, AM/FM Stereo w/CD, Doors: dual sliding, manual, Rubber floor covering, Fuel Cap 25 Gals., HD rear springs.																			
		NOTE:								2-seat (ABG-no crew seat) avail. With price deduction																			
Express Heavy-Duty Cargo Van with 1WT PEG																													
E-9	CG13405	1500, 135" WB, RWD, 4.3 L V6, 4-Spd A/T, 7200 GVW, 3.42 Axle								15	20	17	\$20,436.95	\$980.00	\$6,400.00	\$500.00	\$700.00	\$700.00	\$15,516.95	\$15,716.95	\$15,716.95								
E-10	CH13405	1500, 135" WB, AWD, 5.3 L V8, 4-Spd A/T, 7200 GVW, 3.42 Axle								14	17	15	\$24,906.20	\$980.00	\$4,900.00	\$500.00	\$700.00	\$700.00	\$21,486.20	\$21,686.20	\$21,686.20								
E-11	CG23405	2500, 135" WB, RWD, 4.8 L V8, 4-Spd A/T, 8600 GVW, 3.73 Axle								N/R	N/R	N/R	\$21,206.90	\$980.00	\$7,200.00	\$500.00	\$700.00	\$700.00	\$15,486.90	\$15,686.90	\$15,686.90								
E-12	CG23705	2500, 155" WB, RWD, 4.8 L V8, 4-Spd A/T, 8600 GVW, 3.73 Axle								N/R	N/R	N/R	\$22,853.00	\$980.00	\$7,200.00	\$500.00	\$700.00	\$700.00	\$17,133.00	\$17,333.00	\$17,333.00								
E-13	CG33405	3500, 135" WB, RWD, 4.8 L V8, 4/Spd A/T, 9600 GVW, 3.73 Axle								N/R	N/R	N/R	\$24,233.60	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$17,913.60	\$18,113.60	\$18,113.60								
E-14	CG33705	3500, 155" WB, RWD, 4.8 L V8, 4/Spd A/T, 9600 GVW, 3.73 Axle								N/R	N/R	N/R	\$25,016.83	\$980.00	\$7,800.00	\$500.00	\$700.00	\$700.00	\$18,696.83	\$18,896.83	\$18,896.83								
										INCLUDES VQ2 ORDER CREDIT OF \$511 (N/A FOR STOCK UNITS)																			
		Std. Equip.								Front A/C, 4-Wheel ABS Disc, 31 Gallon Tank, Vinyl Floor covering, Driver/Passenger Cloth Headliner, Folding black ext. mirrors, Painted Bumpers, Front Driver & Pass High-back recl. Buckets (Vinyl trim is STD), Solar-Ray Light tinted glass, 60/40 Swing-out Passenger-side Cargo Doors, (Sliding Door option avail.@ Additional cost) Tires: (5) P245/75R16 EL A/S BSW (CG13405 & CH13405), Gray painted steel wheels, (5) LT245/75R16E A/S BSW (2500 & 3500), (Cloth seats additional at time of order; AM/FM Stereo is additional at time of order)																			
		NOTE:								FLEX FUEL available for some models at additional cost																			



Bidder (Company) Name:

TYLER &amp; KELLY TRADEMARK MOTORS

Considered Efficiency or Alternative Status (not including 4WD)

Automobiles: City/Hwy 20/28 or Combo &gt;= 24 MPG

Trucks: City/Hwy &gt;= 15/20 or Combo&gt;= 17 MPG

AFV=Alternative Fuel Vehicle. Combined total is City @ 55% and Hwy @ 45%

AFV, 4WD, or MPG

City Hwy Comb

55% 45% 100%

See attached AREA Map

Dealer Net Invoice	Mfg's Dest.	Mfg's Govt. Bid	AREA A Dealer	AREA B Dealer	AREA C Dealer
Price	Charge	Assistance	Margin	Margin	Margin

Net Total

(Invoice+Dest. - Bid Assist+Area Margin)

A

B

C

## Sedans and Wagons

A-1		9JB	Impreza 2.5i 4-Door Automatic	20	26	22	\$16,411.00	\$695.00	\$500.00	\$700.00	\$700.00	\$700.00	\$17,306.00	\$17,306.00	\$17,306.00
A-2		9LB	Impreza 2.5i Wagon 5-Door Automatic	20	26	22	\$16,855.00	\$695.00	\$500.00	\$700.00	\$700.00	\$700.00	\$17,750.00	\$17,750.00	\$17,750.00
		Standard Equip. 2.5 L 170HP 4 Clylinder 170 lb-ft of torque at 4,400 rpm All Wheel Drive Air conditioning P205/55R16 all-season tires 16 x 6.5-inch steel wheels with alloy wheel look covers 80-watt 4-speaker audio system with single-disc in-dash CD player, MP3/WMA front bucket seats Carpeted floor mats 60/40-split flat-folding rear seatback 3-spoke steering wheel with cruise control buttons Remote keyless entry system with answer back chirp Daytime running lights Variable intermittent windshield wipers w/washers Pwr door locks Pwr windows Cruise control			INCLUDES SAF ORDER CREDIT OF \$500 (N/A FOR STOCK UNITS)										

A-3		9FB	Forester 4dr Auto X PZEV	20	26	22	\$18,883.00	\$695.00	\$0.00	\$800.00	\$800.00	\$800.00	\$20,378.00	\$20,378.00	\$20,378.00
<div>Standard Equip.</div> <div>2.5L SOHC SMPI 16-valve 4-cyl, 5-spd manual transmission, Symmetrical All-wheel drive, P215/65HR16 all-season tires, Air conditioning, Pwr assisted steering, 4-wheel disc brakes, 4-wheel anti-lock braking system (ABS), 16" steel wheels w/full wheel covers, Silver metallic finish trim panels, Daytime running lights, Pwr mirrors, Variable intermittent windshield wipers, Rear window wiper w/washer, Front bucket seats w/active head restraints, driver seat height adjuster, 60/40 split fold down rear bench, Carpeted floor mats, Tilt steering column, Pwr windows-inc: driver-side auto-down, Pwr door locks, Remote keyless entry, Cruise control, Security system, AM/FM stereo w/CD player-inc: (4) speakers</div>				INCLUDES SAF ORDER CREDIT OF \$500 (N/A FOR STOCK UNITS)											
A-4		9DB	Outback Wagon 4dr H4 Auto PZEV	20	26	22	\$20,698.00	\$695.00	\$2,000.00	\$800.00	\$800.00	\$800.00	\$20,193.00	\$20,193.00	\$20,193.00
<div>Standard Equip.</div> <div>2.5 L 170HP 4 Clylinder 170 lb-ft of torque at 4,400 rpm All-wheel drive Air conditioning 225/60R16 all-season tires 16" steel wheels w/full wheel covers AM/FM stereo w/CD player-inc: (4) speakers front bucket seats Carpeted floor mats 60/40-split flat-folding rear seatback Rear window wiper/washer w/de-icer Remote keyless entry system with answer back chirp Daytime running lights Variable intermittent windshield wipers w/washers Pwr assisted steering Pwr door locks Pwr windows Cruise control</div>				INCLUDES SAF ORDER CREDIT OF \$500 (N/A FOR STOCK UNITS)											

Tyler and Kelly Motors.xls

Subaru (All Areas)

STATE OF IDAHO VEHICLE CONTRACTS  
**Most current available model vehicles**

**INFORMATION FOR BIDDERS**

The State of Idaho invites all dealerships, in association with the manufacturer, to extend their most favorable large fleet pricing to the State, its Agencies and Political Sub-divisions. The State has determined that bids will be considered from dealerships that provide "Dealer-Net" pricing on standard equipped vehicles. The State also intends to take all fleet incentives, rebates and optional equipment discounts offered by the manufacturer. "Dealer-Net" pricing is defined here as Dealer Invoice less Holdback and Advertising. **NOTE:** Bidders may offer a discount structure including discounts in addition to Holdback and Advertising if they choose to do so. For example, Invoice less Holdback, Advertising and any other deductions necessary in order to more competitively price their vehicles. If so, Bidder should describe the additional discounts (see Page # 2, Paragraph # 10, below) and the State will include the additional applicable discount in the Dealer-Net pricing offered.

Dealerships are encouraged to work closely with the manufacturer in obtaining discounts and bid assistance, etc. which may be passed on to the State. The State desires the bidder to offer a FIXED FLAT AMOUNT over DEALER-NET INVOICE LESS FACTORY BID ASSISTANCE. This fixed flat amount is to represent the "Dealer Margin" for each vehicle purchased under the contract. Such amount should include overhead, profit, title fees, initial minimum ¼ tank of fuel, preparation & pre-delivery servicing expenses and on-site customer delivery. The State encourages dealerships to carefully consider their MARGIN amount to assure it is adequate to cover their dealership requirements and still allow the dealer to provide high quality customer assistance and support.

**SPECIAL BIDDING TERMS AND CONDITIONS**

1. Unless otherwise specified or allowed herein or as otherwise specified by the Agency and indicated on the purchase order at time of order placement the vehicle manufacturer shall install all options and accessories.
2. **Make and Model.** Upon request from the State the bidder will provide, within five (5) working days after receipt of request, for any item offered, any descriptive information whether or not specifically required by these specifications but which the State may require for purposes of bid evaluation (information such as wheelbase, engine size, axle capacities, cab size, EPA Estimated City Mileage, GVW, etc., etc.) The State reserves the right to use information listed in *P/C Carbook*, as published by Chrome Systems Corporation, 700 NE Multnomah, 15<sup>th</sup> Floor, Portland, OR 97232. Tel: 503-239-8099, 800-936-8906, [www.chrome.com](http://www.chrome.com) as descriptive information, including pricing, for purposes of bid evaluation/comparison.
3. **Police** (marked patrol, pursuit) **vehicles** are included in this bid.
4. For those vehicles listed in the attached Bid Schedule, in the model Group(s) being bid, the Bidder must include a Dealer-Net invoice price (see Information for Bidders above), the manufacturer's Destination Charge, the manufacturer's Government Bid Assistance, the Dealer's Margin, and any other information required by the State. Bidder should write their company name on the bid schedule and must place their Dealer Margins in the appropriate column in order to correctly identify the AREA(s) they are bidding (see attached AREA map and attached Bid Schedule).
5. **Dealer Margin** includes Title fees, minimum ¼ tank of fuel, dealer inspection, preparation and pre-servicing costs, profit, two (2) sets of keys and delivery cost to owner within 50-mile radius of a major Idaho city (See Special contract terms and conditions, Paragraph # 10, below for major Idaho cities). Dealers should be aware the agencies may require assistance in preparing their orders, may require descriptions of standard equipment and availability of options and be prepared to provide such assistance.
6. Bidders may bid more than one Area. Bidder is responsible for placing their "Dealer Margin" in the appropriate column in the attached Bid Schedule. (See attached **AREA map**; see attached **Bid Schedule**).
7. The bidder should clearly identify the bid assistance amounts (government price concessions) for all model series and identify the bid assistance amount for each model of the model series **in the attached Bid Schedule**. Bid may be rejected if a complete bid assistance list is not included.

8. For each AREA, award will be **“All-or-None” by Group** to the Lowest Responsive and Responsible Bidder based on the lowest Total of Dealer Net Invoice prices **plus** Dealer Margins **plus** Destination Charges **less** Factory Bid Assistance amounts and **less** any additional and applicable dealer or manufacturer discounts and concessions per the attached Bid Schedule. The state reserves the right not to make an award for any item(s) in any Area(s) or multiple awards whichever is deemed more advantageous to the state.
9. Additional items such “Fleet Fuel Delete” credit, “US Gal Gas” adder, “Fleet Incentive Rebate” credit, “Retail Amenity Delete” credit, deductions for deletion of standard equipment such as spare tires, air conditioning, etc., must NOT be part of the Dealer-net Invoice price. **The State requires the Bidder’s DEALER MARGIN be the same amount for all models within a Series of model numbers as those Series of model numbers are bundled within their respective Groups in the attached Bid Schedule.**
10. Net Invoice pricing: If a bidder desires to offer a Dealer Net Invoice pricing structure including discounts from Invoice in addition to Holdback and Advertising, such as also deducting Flooring or financing for example, the bidder may do so if desired. **If so, the bidder should so advise the State as a part of their bid.**
11. Additional Discounts: Bidders who wish to offer **Dealer or Manufacturer discounts** in addition to those listed in # 10 above should **attach a separate list** to describe the discounts and identify to which Models they apply. The State reserves the right to consider any such additional discounts in the bid evaluation. Additional discounts must NOT be discounts for deletions of standard items, discounts for special equipment configurations, etc., but may be early order discounts, or other available manufacturer or dealer discounts that may be available. Additional discounts or incentives are in-addition-to and not in-lieu-of Holdback, Advertising and Financing/Flooring or any other discounts and incentives that have been offered.  
  
If additional discounts or concessions offered by the manufacturer vary by model or series, or are affected by model year price protection, or are dependent upon greater of government bid assistance please be specific in listing the model and series affected and the applicable discount or concession amount. Bidders who do not clearly identify the appropriate and applicable discounts available for each model and/or affected series risk bid rejection. **Please attach a listing of your additional discounts as a part of your bid response.**
12. Dealer-net prices are subject to verification by independent means. If bidder's prices cannot be verified by the State the bidder's bid may not be considered and may be rejected.
13. Prices bid are to be **FOB Destination**. Delivery to any location in the AREA within 50 one-way highway miles from the major Idaho city in the AREA is included in the price bid/dealer margin (see attached AREA map).
14. ESTIMATED QUANTITIES: The following quantities are approximate numbers of vehicles ordered through the 2008 model year Indefinite Quantity vehicle contracts and are being provided as estimates of historical use. Actual order quantities, by manufacturer, model or type of vehicles to be ordered through the 2009 model year Indefinite Quantity Contracts are unknown, may vary a great deal from the quantities give below and no minimum order quantities are guaranteed.

	Area A	Area B	Area C
Smsdn	0	17	0
mdsdm	5	92	32
Fl sdn	0	49	0
LDT	17	67	3
MDT	5	34	2
HDT	5	4	0
Mvan	3	19	7
Full Van	0	12	1
SUV	3	55	2

## SPECIAL CONTRACT TERMS AND CONDITIONS

- 1) The contract period shall be from date of award and shall end September 30, 2009 or date of factory production cut-off date, whichever is earlier unless extended based upon mutual agreement by both parties with the same terms and conditions. The State specifically reserves the right to terminate the contract upon thirty (30) days written notice without cause or prejudice. **The Contractor is to provide to the Division of Purchasing immediate notification of all Cut-off dates as they are received from the manufacturer.**
- 2) Prices for all base standard equipped vehicles under this contract shall be Dealer-Net Invoice (as defined herein) **less** any additional discounts and/or credits offered and **less** manufacturer's government bid assistance, **plus** Dealer Margin and **plus** manufacturer's Destination Charge. Any additional discounts offered by the dealer (these are discounts over and above Holdback, Advertising (and Flooring or Financing if offered) shall be clearly noted and available equally to all models & styles covered under this contract.
- 3) In addition to Dealer-Net pricing, the State intends to take all fleet incentive rebates (unless government bid assistance is greater), standard equipment discounts, optional equipment discounts, and all other discounts offered by the manufacturer. These discounts shall be taken at the time factory installed options are selected by the user **at time of order**.
- 4) All factory-installed optional equipment/accessories over and above those that are standard equipment on the model being ordered will be priced at Dealer Invoice price as listed in *P/C Carbook*, as published by Chrome Systems Corporation, 700 NE Multnomah, 15<sup>th</sup> Floor, Portland, OR 97232. Tel: 503-239-8099, 800-936-8906 or www.chrome.com Prices of options/accessories in effect a bid Closing date shall govern throughout the contract period, except that all price decreases shall be passed immediately to the State.
- 5) This contract shall allow for the inclusion of a fixed flat amount for dealer margin for each vehicle ordered against the contract. Additional charges, such as delivery outside a fifty (50) mile radius or shop/service manuals may be added to the invoice as separate line items. Additional discounts, such as when an agency wishes to Title their own vehicles may also be taken. No other charges or discounts may be added or deducted to/from the invoice.
- 6) The State intends to pay for **manufacturer-to-dealer destination charges**. Destination charges shall be fixed for the contract period, except any decreases shall be passed immediately to the State.
- 7) All prices, discounts, equipment, etc. shall be verifiable. Dealer agrees to provide a Dealer-net invoice upon request. In cases where prices or equipment are in dispute, dealers are requested to consult directly with the manufacturer and to provide to the ordering agency's satisfaction written documentation to support the price or equipment variation. In no case shall changes be accepted that are contrary to any provision of this contract except they be approved by and the contract amended through the State Division of Purchasing. The State reserves the right to verify and adjust pricing on any invoice to correspond to the dealer-net pricing for the standard equipped vehicle and the dealer invoice price for optional equipment/accessories. Dealer-net invoice price and Standard Equipment will be verified using the *PC Carbook* publication as published by Chrome Systems Corporation, 700 NE Multnomah, 15<sup>th</sup> Floor, Portland, OR 97232 (Internet www.chrome.com).
- 8) **Catalogues and Color Charts:** State Agencies may contact the Contractor for color charts (Color charts may also be available from PC Carbook for certain agencies with authorized access). Contractor agrees to provide color charts and catalogs to State Agencies upon request. Agencies may also consult manufacturer Web Sites for colors, standard equipment and availability of options.
- 9) **Purchase Orders:** Written purchase orders shall be used by the State of Idaho for all vehicles ordered for the State of Idaho under this contract. Vehicle orders for State of Idaho, State Agency vehicles will be placed on Purchase Orders issued by the State of Idaho Division of Purchasing. In most cases, ordering agencies will predetermine their vehicle configuration and will provide a worksheet to the Division of Purchasing listing the vehicle to be purchased; selected optional equipment with the manufacturer's equipment codes; exterior and interior colors; dealer-net pricing for the base vehicle; optional equipment dealer invoice pricing; and any applicable rebates, equipment option discounts, etc. Destination charges (if applicable) and dealer margin will also be listed along with a final contract purchase price for the vehicle. The Division of Purchasing will generate all purchase orders for State of Idaho agencies. Some ordering entities may require the dealership's services

in providing customer support and assistance in generating an order worksheet. Ordering Agencies are to indicate on the worksheet furnished to the Division of Purchasing where, at the time of order, the vehicle is expected to accumulate the majority of its' annual mileage (this information is necessary to enable the State to file the required annual EPACT report with the US Department of Energy)

- 10) **Delivery and Costs:** Delivery to any point within fifty (50) one-way highway miles of the major Idaho city nearest to the delivery location in the Area in which the delivery location is located is to be at no additional charge. The major Idaho cities are: AREA A, Coeur d'Alene & Lewiston; AREA B, Boise and Twin Falls; AREA C, Pocatello and Idaho Falls. (See attached AREA MAP). Charges for delivery to locations within the State of Idaho MORE THAN 50 one-way highway miles from the major Idaho city in the applicable Area are to be at an additional cost of \$3.00 per mile. The cost per mile will apply ONLY to the miles in EXCESS of the required minimum 50 miles and are **ONE-WAY** miles. Vehicles shall be delivered with no more than 200 miles registered on the odometer regardless of delivery location.
- 11) **Invoicing:** The Contractor is to send all invoices to the Agency / Department shown in the "Mail Invoice To" block on the purchase order. Contract / Purchase Order numbers are to be shown on all invoices. In no case are invoices to be sent to the Division of Purchasing. Agencies **MAY**, for vehicles received and accepted, make partial payment on a purchase order.
- 12) **Late Payment Penalty Clause:** The agency **MUST** complete all payment processing within twenty (20) calendar days of receipt and acceptance of vehicle. If the payment has not been made within twenty (20) calendar days the Contractor is eligible to assess or invoice for late payment charges of 1-1/2% per month on the unpaid balance.
- 13) **Liquidated Damages:** The Contractor(s) will have the following maximum number of days for delivery of vehicles, after receipt of order:

<u>Vehicle Type</u>	<u>Maximum Days A.R.O.</u>
All Passenger Cars & 1 1/2 Ton Pickups	120 days
All Minivans (Cargo & Passenger)	120 days
All 3/4 Ton & 1 Ton Pickups	150 days
All Van Wagons (Cargo & Passenger)	150 days
All Utility Vehicles	150 days

If the Contractor offers shorter delivery times, the maximum delivery times listed above will be used to calculate damages. The State, in relying on these delivery dates, will incur an unknown, difficult or impossible to determine amount of damages should delivery be delayed. Damages may include, but are not limited to, payment of fees for personal use of vehicles, rental vehicles, and additional staffing requirements.

Where Contractor is unable to meet the required maximum delivery requirements, Contractor shall advise the State Division of Purchasing of the estimated delivery date, whereupon the State may cancel the applicable order, in whole or in part, without cost or liability on the part of the State to the Contractor.

Should the State choose to accept the late delivery, in lieu of actual damages, the Contractor shall pay to the State as fixed, agreed, and liquidated damages and not as a penalty, the amount of \$50.00 for each State work day (Monday through Friday, excepting State holidays) each vehicle is delayed beyond the maximum delivery days' requirement. This amount is the State's best estimate of a replacement vehicle to cover costs incurred by the State due to Contractor's failure to deliver.

Such amounts may be deducted from money due, or to become due, to Contractor as compensation under this Contract. The Contractor shall not be charged for liquidated damages when the delay arises out of causes beyond the control and without the fault or negligence of the Contractor.

- 14) **Order Accuracy:** The Contractor shall notify the Division of Purchasing and ordering agency in a timely manner if requirements or options are not available, are not recommended, or if other options are required. If no notification is received, it will be assumed that the order is correct and Contractor will furnish as ordered.
- 15) **Placement of orders by Contractor with the Manufacturer:** **The Contractor must place all orders with the factory within five (5) working days after receipt of the order from the Division of Purchasing.**

- 16) **The Contractor must also acknowledge receipt of all orders issued by the Division of Purchasing by signing the Vehicle Contract Order Form in the space provided on the order form and returning a copy of the signed (by the Contractor) order form to the Division of Purchasing by facsimile (FAX # 208-327-7320) within TEN (10) working days ARO (After Receipt of Order). Orders not so acknowledged are subject to cancellation by the State. Contractor must also, or may instead, provide as required above to the Division of Purchasing written confirmation of the Manufacturer's acknowledgement of receipt of the Dealer's order. Such confirmations of Manufacturer's order acknowledgement must reference the applicable Division of Purchasing Purchase Order number.**

The State also reserves the right to require the Contractor to provide the following additional information for each item on any Purchase Order:

- a) Estimated delivery date or build date.
  - b) Factory order number(s), VIN or other means of identification for use by the State to verify the order status.
  - c) If requested by the State, the Contractor will supply the Division of Purchasing with copies of the Manufacturer's periodic fleet order status reports.
- 17) **Pre-Delivery Inspection (PDI) Check List:** All vehicles delivered under this contract must be delivered **with** a PDI Check List indicating that all pre-delivery checks and dealer preparation have been performed; that all equipment, gauges, etc., are in operational order and ready for use by the State as originally intended. **Dealers must perform their own PDI per their manufacturers' instructions, or, may subcontract PDI only to factory-authorized dealers.** Dealer preparation prior to delivery shall include, at a minimum: All fluids to be at full or maximum levels; all tire pressures to be at factory recommended levels; all lights & switches in working order; repair of any body damage in shipping, paint touchup if required; units are washed, clean, and presentable; and any missing items, such as jacks, lug wrenches, cigarette lighters, ashtrays and battery hold down straps are replaced. The authorized mechanic doing the inspection must sign the PDI checklist. **VEHICLES DELIVERED WITHOUT THIS INSPECTION CHECK LIST MAY NOT BE ACCEPTED BY STATE AGENCIES. NOTE:** The units are to be inspected by the State at the time of delivery to insure compliance with the specifications. The State reserves the right not to accept units not in compliance with the bid specification requirements. Dealer is responsible for pick up and return of vehicles that are not accepted by the State.
- 18) **Service:** On vehicles delivered to locations over 50 miles from the Contractor, the Contractor may arrange to have another dealer deliver the vehicles. The Contractor will be responsible for Pre-Delivery service correction. The Contractor will then supply the agency involved with the number of the local dealership and service manager with whom he can contact for services. Warranty and service to be honored at any of the Vehicle Manufacturer's authorized dealerships, regardless of which dealer is the Contractor.
- 19) **Decals:** No decals or insignia indicating dealer identity are to be affixed to the vehicles.
- 20) **Warranty:** All units must carry a standard factory warranty on parts and service. All bodies and/or accessories shall be guaranteed for a minimum period of one (1) year or 12,000 miles from date of delivery and acceptance against any defects in workmanship and materials. Replacement and repairs under these warranties are to be made at no cost to the satisfaction of the State.
- 21) **Fuel:** Each vehicle under this contract is to be furnished with a minimum of one-quarter (1/4) tank of fuel, as measured by the vehicle's fuel gauge, on delivery.
- 22) **Undercoating:** All vehicles are to be rustproofed in accordance with the latest version of Federal Specification # TTC 520B (681). The application of anti-corrosive materials by the factory will be acceptable for undercoating for standard equipped vehicles.
- 23) **General Vehicle Requirements:** Each vehicle shall be a new, latest, current model of the manufacturer's current standard production. Though they are not specifically covered herein, all parts necessary to provide a complete and efficient unit shall be furnished and shall include all accessories customarily furnished with a unit of this type. Such parts shall conform to current engineering practices of the industry relative to design, strength, quality of materials, and workmanship.

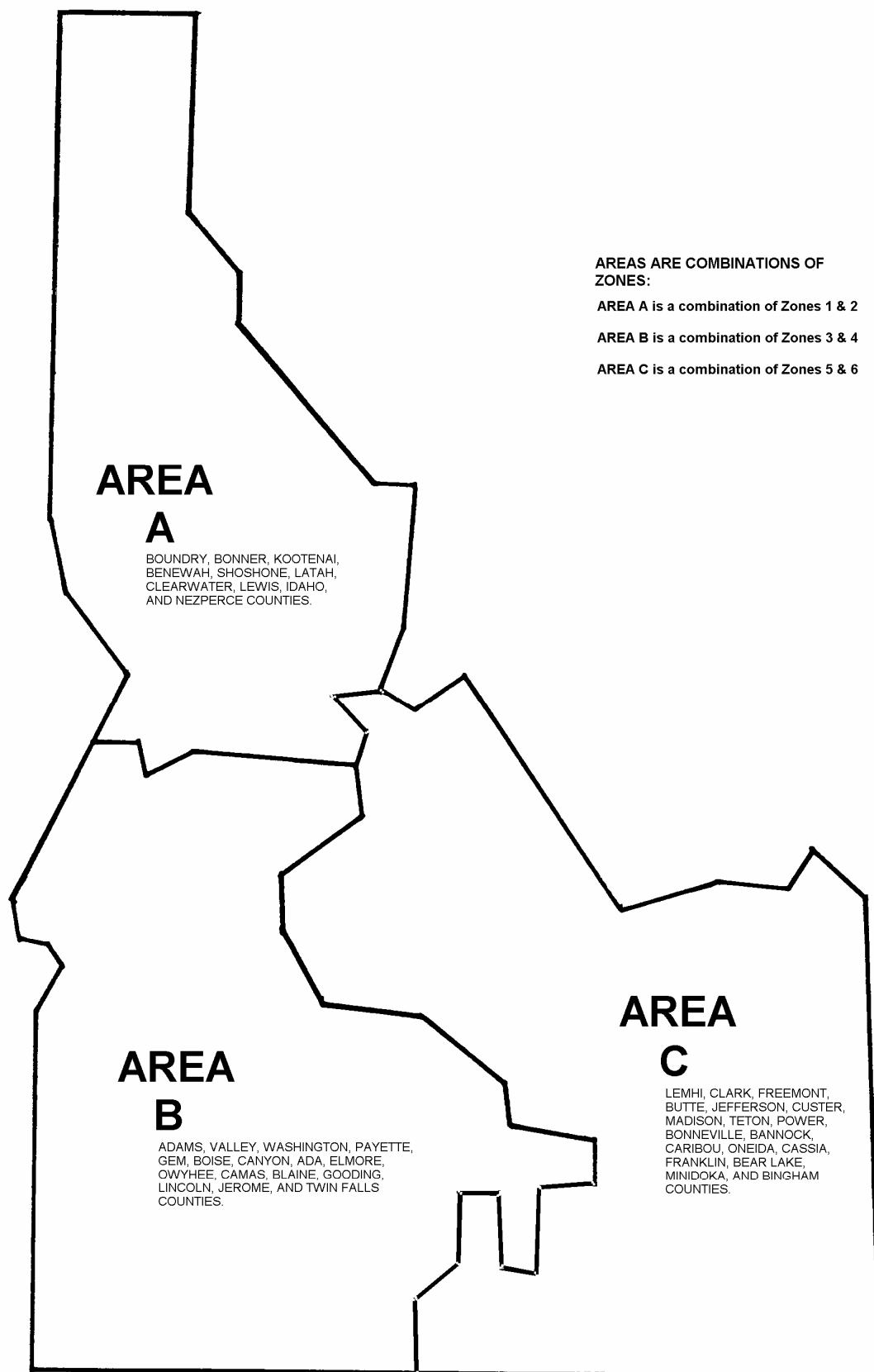
- 24) **Heavy Duty:** The term "heavy duty" as applied to these specifications (unless quantified in the specification) shall mean the item exceeds the usual quantity, quality, or capacity supplied with the standard production models. It shall be able to withstand unusual strain, exposure, temperature, wear and use.
- 25) **Minimum Order / Total Quantities:** The minimum order quantity for each order placed under the contract shall be one (1) vehicle. Total Quantities: The actual total number of orders that may be placed is unknown and no minimum number of orders and no minimum number of vehicles to be ordered is guaranteed.
- 26) **NOTICE:** Contractor is to report sale to the Manufacturer in such a way so as insure recall notices, service notices, etc. are sent to the appropriate purchasing entity. **Such notices are NOT to be sent to the Division of Purchasing.**

#### **ORDERING CRITERIA**

In determining which make/model will be purchased (if comparable competing makes/models exist), **the ordering agency shall consider the following:**

1. The ordering agency is advised to place the order for the lowest priced comparable model. In determining the lowest comparative price the ordering agency is required to consider the cost of the vehicle with all desired optional accessories as well as the manufacturer's destination charges, Dealer Margin, Factory Bid Assistance, any additional dealer's delivery costs and operating costs. (Operating costs for these purposes shall be the cost of fuel necessary to drive 80,000 miles based on the vehicles EPA (City) MPG and a fuel price of **\$4.00 per gallon.**)
2. A decision to place an order for other than the lowest priced comparable model may be appropriate after a thorough analysis by the ordering agency of published or empirically collected data. Such an analysis may consider additional value-added features such as safety, services, etc. that may be available with the higher priced model. Items that may influence the decision are: 1) Crash test results, 2) Delivery times, 3) Operating costs 4) Reliability reports, 5) Safety ratings, 6) Service reports, 7) Warranties, 8) Resale values, etc. When such an analysis used, the ordering agency shall carefully document and justify the decision if a decision to purchase a higher priced comparable model is determined to be in their best interest. A copy of the justification shall accompany the ordering agency's item request.





**AREAS ARE COMBINATIONS OF ZONES:**

**AREA A** is a combination of Zones 1 & 2

**AREA B** is a combination of Zones 3 & 4

**AREA C** is a combination of Zones 5 & 6

## **Statewide Vehicles Summary of Amendment 01**

This is a brief summary of changes only; see the amended Vendor Bid Schedules and Requirements for all changes. **Amended bid schedules must be used when submitting bids.**

### **Chrysler, Dodge, Jeep:**

Modified, added or deleted the following items:

- A-3 through A-7
- B-3/4 and B-7/8
- B-9 through B-32
- C-4/5
- D-1 through D-6
- D-19 through D-30
- Corrected Groups and numbering for Vans
- E-11 Added Caravan C/V Cargo Van

### **GMC:**

Modified, added or deleted the following items:

- B-1 through B-4
- B-25 Added
- Corrected Groups and numbering for Sport Utility Vehicles (Grp. C), Chassis Cab (Grp. D) and Vans (Grp. E).
- C-1 through C-4
- D-1 through D-6
- E-1 through E-11

### **Terms and Conditions**

- Amended to allow up to 200 miles on odometer.
- Corrected estimated contract dates.
- See amended (A01) requirements for specific changes.

**Bid due date and time remains unchanged.**

## **Statewide Vehicles Summary of Amendment 02**

This is a brief summary of changes only; see the amended Vendor Bid Schedules for all changes. **Amended bid schedules must be used when submitting bids.**

### **Chrysler, Dodge, Jeep:**

Modified, added or deleted the following items:

- A-5
- E-11

### **GMC:**

Modified, added or deleted the following items:

- B-1 through B-6.
- C-7 through C-10
- D-7 through D-10
- E-1 through E-2
- E-6 through E-11
- Removed requirements for A/C on some units.

### **Ford:**

Modified, added or deleted the following items:

- A-6 through A-9
- Automatic and Air Conditioning Std on some models.

### **Chevrolet:**

Modified, added or deleted the following items:

- A-3
- B-5 through B14

### **Terms and Conditions**

**Bid closing date is extended to October 3, 2008, 5:00pm MDT**

**Note any other minor manufacturer standard updates on the bid schedules submitted with bid.**

**Reminder: ALL ITEMS SHALL BE BID WITH ON-STAR®, SATELLITE RADIO, OR SIMILAR SERVICES DELETED**